

March 9, 2019

Get It Done Day – Call #1

Nancy Juetten: Hello, it's Nancy Juetten.

Steve Juetten: Hi there, it's Steve Juetten, glad you're here.

Nancy Juetten: We are the co-founders of Life Goes on Roadmap, and we are really glad you're here. We want to welcome callers from all around the country, and even in Canada, who have joined us live to be part of today's get it done day for the Life Goes on Roadmap. So, welcome, welcome, I hope the coffee's brewing, you've got beverages nearby. I hope you've done your dance party with Sean Stephenson, which I conveniently posted in the I'm Ready For Anything road tripper's Facebook group, because that's where we're going to gather around the truck stop to get questions answered and make new friends along the journey, and have an awesome time.

So, welcome, welcome all of you who are here, and if you are one of those folks who are joining us by replay, welcome, welcome to you as well. Our research told us that 45% of the people like to go it alone with guidance that they avail themselves to at their own convenience, and 55% of the folks like to go it together, live, on a designated date on the calendar. And if you are here live, good on you for making this a priority. We're really, really glad you're here.

This is our ramp up call, and so ...

Steve Juetten: Thank you for getting on board, here we go. We've given you tools and resources, and we want you to get organized. Get ready, here we go.

Nancy Juetten: And if you need additional assistance with your materials, you can send me an email at Nancy@lifegoesonroadmap, in case you need to get a reminder about your digital organizer, your game board, and your guide book. These are the essential tools you'll need for the journey ahead, so if you need those materials to be sent to you, nancy@lifegoesonroadmap.com is where you can communicate with me.

Steve Juetten: Our promise to you is that you're going to have your personal information organized. And, this is really important, you're going to get this done, and we're going to make it fun. We're going to try to find ways to make it fun. So, one of the things we want to say to you is you want to start with a good attitude about this, a good mindset, a good commitment to doing this, because it has a huge benefit for you and your family. But also let's have some fun with it, let's not make it drudgery. Let's make it fun.

Nancy Juetten: Absolutely. And if you need some additional tips about how to make it fun, turn to page 11 of your guidebook, because the rules of the road are there, and they're playfully written, and there are some useful resources there. And I think you'll be smiling right out of the gate.

I'd like to invite you to join us at the truck stop, which is the I'm Ready For Anything road trippers Facebook group, and the link you'll see right on your screen. And it's a great place to get bonus resources and make friends along the way. And if you're listening to this by replay, you can get your questions answered during the week in that group.

We have a fun roadmap acronym that I'm just going to restate, because it kind of advances the big mission that we're on, and we're so glad that you're on it with us. R, resolve to get your personal information in order today. O, organize important documents and resources. A, act, because doing nothing rarely makes an impact. D, ditch gloom and doom, declare a deadline and get this done, because denial won't serve you, and the devil is in the details. M, manage changes that happen, because it always does. A, allow access to the right people who need to know where the important information is stored. And P, remember, people first. Money matters are personal, so ditch procrastination to ensure that people and priorities get the proper attention.

This is our rallying cry, because when you get this done, you follow your roadmap, you will be having power, access, and control to unlock the keys to your life, your money, and your wealth no matter what life throws your way. And our great mission in the world is to make sure thousands, maybe millions of families get on the virtual bus to have the same benefit.

Your mission, should you choose to accept it, is to become an I'm Ready For Anything road tripper today, which means you will complete all 16 stops along your roadmap so that you have control and empowerment, and also the opportunity to plan epic adventures still to come.

Steve Juetten: So, as we have said to you, if you're on the preview call there are some tools for the smooth ride, and we're just going to review those fairly quickly. We want you to have a document box for important papers, because there are some papers that should be stored at home, and some that should be stored in a safety deposit box. Within that box we want you to have file folders. Here's the key, we want you to have a USB thumb drive so that you can save all of your information off your computer. In particular, we recommend that it be an encrypted thumb drive. But the key here is that you're going to have personal information, we want it stored off the computer.

I think this is critical, we want you to have a notepad for action items, because there are things that are going to come up where you're going to say, "Oh, I need to get back to that." We want you to make sure that out of this not only have you entered most of your information, but you have some followup action

items. Maybe people to contact, or items that you couldn't find, or something. But you need to make sure you have that action item list.

And last, we really believe in using a timer. And we've mentioned this before, the be focused app, which is free. But some kind of a timer. And I kind of say this enough, research shows that if you work in small, intense segments, you get more done. We recommend that you work 25 minutes and then take a break. Do a dance party, run around the house, play with the dog, jump up and down, do pushups, whatever you want to do. But 25 minute segments. So, use a timer as we do this.

Nancy Juetten: And I love to talk about fuel for the journey. Hopefully you went shopping and you purchased your favorite dashboard dining for the road ahead. Keep yourself fueled with beverages, snacks and a tasty meal you can enjoy at midday. And I hope you have some sparkling champagne to share as we celebrate when the day is done.

I would also like you to assign roles. This is one of the big ideas behind this training. Sometimes one person in the family drives everything, and the other person is the passenger. This whole experience is all about getting on equal footing so no matter what happens, either party in the family can drive. And we're not specific about traditional families. Whatever shape your family takes, make sure there's someone who's got your back and you've got the back of someone else.

So, when you're doing this, decide who's going to drive for the first steps along the journey. That means who's going to be typing. And then designate someone to help find the documents, and fetch and carry, and keep notes, and follow up as required. And be sure to change roles throughout the day, because I know when we made our trip from San Diego to Seattle, Steve got all the pretty terrain to enjoy, and somehow I had to be driving through the Tundra. So, not everything here is like an e-ticket to Disneyland if you're old enough to remember that. So, just remember to shift roles and responsibilities throughout the day to make sure that everybody's having fun.

Steve Juetten: Here are a couple of tips, now we're at the nitty gritty. When you get your organizer, you'll recognize it as an Excel type spreadsheet. But if you've never used one before, we want you to go ahead and enter information into each segment. And keep in mind that you can add additional information rows and columns by putting your cursor at the right of it, or right below it in any manner. And here's something that's a little clue, so you can add notes to a cell by right-clicking if you're in the cell, and then hitting insert comments. And as an example, I would just give this to you, many times when we do this, we add comments that somebody might want to know if they were following up, and if they didn't have any information. It might be something as simple as the dog's ID number, or the cat's ID number, or something like that. But make sure you use the spreadsheet and insert comments as you go along.

Nancy Juetten: Okay.

Steve Juetten: Here's the other tip as we go through this, I want you to read each section of the guide book before entering the information in the organizer. They're not terribly long, but we've packed tips and suggestions in each section of the guidebook. So, when you get to the service providers for example, look in your checkbook and on recent credit card statements to make sure you have all of your service providers. It's amazing how many of those service providers we now pay through a credit card, or auto renewal, and/or auto deduct. And we want to make sure that we don't miss them.

Nancy Juetten: And here's another little tip, when you notice all the folks that you're paying every month, you may discover that there are payments you're making that no longer serve you. And you could actually make a note to cancel some of those services, and recoup whatever it is that you invested to be here today, and get that as a big win that's quite unexpected and delightful. So, look at those service providers and make sure they really are service providers you want. And if it's an opportunity to cancel, to save money, well, there's a bonus for you.

Steve Juetten: I agree, it's a really good point, Nancy. I don't know about you, but sometimes things creep in and I find some \$29 a month kind of an item, or something like that. And then I don't really use it. So, this is an opportunity for you to get out of those things, and it will bring it to the service to do that.

One more tip by the way, when you get to page 26 of the guidebook, where we're talking about where you store important documents, there's a list of what needs to be in your document box at home, and list of documents that need to be stored in a safety deposit box. So, just make sure when you get to page 26 you know what goes where.

Nancy Juetten: Yes, absolutely.

So, what are our goals for the morning section? We want you to complete all the sections in your guidebook leading up to and including insurance information by within three hours. We want you to have fun, and to remember always to keep saving your organizer to your USB drive so that you have that information saved as you go.

Steve Juetten: Absolutely. So, as an example, you could hit save to your USB drive after every section. But the point here is to get into the habit of doing that, obviously.

Nancy Juetten: Okay. We'll be meeting here again in three hours, and the call in instructions are shown on your screen. And so we'd love for you to join us to share with us what aha moments come to you, what light bulb moments you have, any questions or any potholes you ran into, and also to share how it's going, because we really want you to stay with us throughout the day to get this mission accomplished.

Steve Juetten: It's also a chance for you to ask questions. Nancy and I will be here and we're happy to do that at any time. But at the call in about three hours, and then again later, we're here to answer questions as we go along.

Nancy Juetten: And here on your screen you see the dial in instructions for the call that will happen five hours from now. And this is where we're going to be celebrating, and you'll be accomplishing great things. And one of the things I also want to say, which is kind of important, one of the promises we make is that we will hold your feet to the fire to get this done as we make it fun. And so many of you who are joining us right now may have signed up for this road trip before.

Steve Juetten: Ah, good point, yes.

Nancy Juetten: But life might have gotten in the way.

Steve Juetten: Or they may have started and didn't get it done.

Nancy Juetten: And you couldn't have finished.

Steve Juetten: Yeah.

Nancy Juetten: We got a call from a woman this week who said she was super excited to be here today, but oh no, someone in her family suffered a stroke. She had to drop everything and leave town to take care of her. So, whether you just joined us within the last few weeks, or you joined us a few months ago, and today's the day you decided to get it done, good on you for showing up. We're getting it done, we're making it fun. And if you need to be continually reminded to get this done, we'll stay with you for all the live calls we do year to year until you finish. But our honest desire is that you will do it today.

So, let's just check in and see if anybody has any questions they want to ask before we put you on the road to make magic happen. If you're live on this call and would like to ask a question or make a comment, what you do is you hit star 2 on your telephone, and then we know that we can acknowledge you. So, if you are ready to ask a question, you're welcome to do that now. And I'm also going to check on the webcast to see if anyone is asking a question there. And it appears, let me just double check here, I don't see any questions.

So, I think it's time for folks to just vroom, vroom, and get on the road. Remember, keep your heads and arms inside the tram while the tram is in motion. Keep your eye on the prize. We will see you here within three hours to check on your aha moments and your insights. Vroom, vroom, it's time to go. So, rock and roll and make the most of it. I'm Nancy Juetten.

Steve Juetten: And I'm Steve Juetten. Let's have some fun out there.

Nancy Juetten: And we'll be right back with you in a few hours, and we can't wait to see what happens between now and then.

Steve Juetten: Good luck guys, remember keep our hands and arms inside the tram at all times.

Nancy Juetten: And your mindset positive. All right, vroom, vroom, we will see you soon. Thanks everybody.

Steve Juetten: Thanks.